

JESSIE CUMMINS

INTERIOR DESIGN

PROFILE

Highly skilled and passionate freelance designer seeking professional growth in a collaborative environment. Successfully completed over 25 projects, ranging from residential to commercial spaces. Achieved milestone of passing NCIDQ Fundamentals Exam and currently studying for LEED Green Associate Exam. Proficient in industry-standard software, adept at translating client needs into visually pleasing and functional designs, and committed to delivering exceptional service. Driven by a passion for excellence and eager to contribute my talents to a reputable firm.

EXPERIENCE

ADVERTISING CONSULTANT

THE STAR HERALD

FEB. 2023 - PRESENT

- Sell advertising for the weekly newspaper and specialty publications
- Secure maximum advertising revenue in accordance with monthly sales goals
- Generate leads and develop ideas to maximize client retention
- Develop advertising strategies to meet business objectives
- Learn client's goals and recommend products to meet the requirements
- Advise clients regarding branding and marketing techniques

FREELANCE INTERIOR DESIGNER

JESSIE CUMMINS INTERIORS

2020 - PRESENT

- Consult with clients to determine overall design goals and budget
- Correspond with general contractors, product reps, and vendors
- Develop detailed 2D and 3D designs and construction documents
- Conduct site visits to ensure execution of plans and specifications
- Maintain accurate records of billable hours and created proper invoices
- Source and contract new clients

SALES & DESIGN CONSULTANT

MISSISSIPPI PRO DESIGN CENTER

NOV. 2019 - APR 2020

- Undertook design projects from conception to completion
- Monitored project schedules and budgets as determined by the client
- Selected products based on customer needs and product specifications
- Prepared material and labor estimates for clients
- Conducted client presentations
- Generated new sales leads
- Handled procurement, order tracking, and office documentation
- Organized, maintained, and updated showroom products
- Built relationships to achieve a strong base for repeat business
- Consulted with sales reps to supply accurate product and service information

EDUCATION

UNIVERSITY OF LOUISIANA LAFAYETTE

Bachelor of Interior Design - 2019

LOUISIANA STATE UNIVERSITY

Bachelor of Art - Art History - 2015

SKILLS

- Revit
- Sketchup
- 2020 Design
- Adobe Creative Suite

- Spatial planning & organization
- Construction documents
- Concept development
- Materials and FF&E
- Client relations

- Collaboration
- Problem solving
- Time management
- Goal-oriented
- Hard-working

EXAMINATIONS

NCIDQ IDFX
2019

CONTACT

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