

JESSIE CUMMINS

INTERIOR DESIGN

PROFILE

Highly skilled and passionate freelance designer seeking professional growth in a collaborative environment. Successfully completed over 25 projects, ranging from residential to commercial spaces. Achieved milestone of passing NCIDQ Fundamentals Exam and currently studying for LEED Green Associate Exam. Proficient in industry-standard software, adept at translating client needs into visually pleasing and functional designs, and committed to delivering exceptional service. Driven by a passion for excellence and eager to contribute my talents to a reputable firm.

EXPERIENCE

ADVERTISING CONSULTANT

THE STAR HERALD

FEB. 2023 - PRESENT

Sell advertising for the weekly newspaper and specialty publications
Secure maximum advertising revenue in accordance with monthly sales goals
Generate leads and develop ideas to maximize client retention
Develop advertising strategies to meet business objectives
Learn client's goals and recommend products to meet the requirements
Advise clients regarding branding and marketing techniques

FREELANCE INTERIOR DESIGNER

JESSIE CUMMINS INTERIORS

2020 - PRESENT

Consult with clients to determine overall design goals and budget
Correspond with general contractors, product reps, and vendors
Develop detailed 2D and 3D designs and construction documents
Conduct site visits to ensure execution of plans and specifications
Maintain accurate records of billable hours and created proper invoices
Source and contract new clients

SALES & DESIGN CONSULTANT

MISSISSIPPI PRO DESIGN CENTER

NOV. 2019 - APR 2020

Undertook design projects from conception to completion
Monitored project schedules and budgets as determined by the client
Selected products based on customer needs and product specifications
Prepared material and labor estimates for clients
Conducted client presentations
Generated new sales leads
Handled procurement, order tracking, and office documentation
Organized, maintained, and updated showroom products
Built relationships to achieve a strong base for repeat business
Consulted with sales reps to supply accurate product and service information

EDUCATION

UNIVERSITY OF LOUISIANA LAFAYETTE

Bachelor of Interior Design - 2019

LOUISIANA STATE UNIVERSITY

Bachelor of Art - Art History - 2015

SKILLS

Revit
Sketchup
2020 Design
Adobe Creative Suite

Spatial planning & organization
Construction documents
Concept development
Materials and FF&E
Client relations

Collaboration
Problem solving
Time management
Goal-oriented
Hard-working

EXAMINATIONS

NCIDQ IDFX
2019

CONTACT